

# W. Gary Westernoff

(808) 797-7928

[garyw@constructionplace.com](mailto:garyw@constructionplace.com)



## EXPERIENCE

### Founder and CEO

1999 to Present

**Ponta Inc. (DBA Constructionplace.com) – Moraga, CA and Honolulu, HI** - I launched <https://www.Constructionplace.com> in 1999 to support my [self-help publications](#), [Blog](#), and offer help and assistance. **MISSION:** Empowering project owners, service, material and equipment providers to achieve their ultimate goals while helping the Construction Industry go Green with cutting edge technology from project concept through completion. I also conducted seminars and taught University continuing education evening classes associated with the overall construction management process at California State University Hayward, California and Diablo Valley College Pleasant Hill, California. **Ponta Inc is Service Disabled Veteran Owned Small Business**

### Founder and President RMO

1983 to 1999

**TJ Construction Co., Inc - Moraga, CA** - Directed, managed and successfully completed over 600 projects with a staff of 6 (six) employees focusing on new and remodeled design build projects including multiple retail store tenant improvements, office leasehold improvements, and small shopping center development. Clients included large corporations constructing roll out projects throughout the continental United States and Hawaii. With General Building Contractor licenses in California, Hawaii and Washington State clients would employ our consulting services to prepare master schedules and budgets, and oversee and coordinate the design phase for roll out projects and then hired us as the Prime General Contractor to oversee the construction phase.

### Vice President Design and Construction

1981 to 1983

**Joseph Magnin Co., Inc. - San Francisco, CA** - Directed and managed the company's planning, design and construction department working closely with the Vice President of Real Estate and senior company executives for building new and remodel specialty stores throughout California and Nevada.

### Director of Store Planning and Construction RME

1978 to 1981

**Amfac Corporation DBA Liberty House, Inc. - Honolulu, HI** - Established, directed and managed a new planning, design and construction department for building new and remodeled department and specialty retail stores throughout the Hawaiian Islands. I was the primary company liaison between senior management, planning, design, architectural and construction professionals; and land owners from concept to completion. Responsibilities included preparing budgets, schedules, policies and procedures, and overall project quality control.

### National Director of Construction

1977 to 1978

**The Great Atlantic and Pacific Tea Company - Montvale, NJ** - I was promoted to this new position to oversee eight (8) Regional Construction Managers and all remodeled and new projects. I performed multi-site due diligence reviews and negotiated and executed all construction contracts with the respective prime contractors. I

managed contractor disputes and enforced completion schedules with eight (8) regional offices throughout the eastern United States and Canada.

### **National Design Manager**

**1975 to 1977**

**The Great Atlantic and Pacific Tea Company - Montvale, NJ** - Established, directed and managed a new headquarters Design office overseeing eight (8) Regional Design and Construction offices and 5,000 Retail Stores east of the Mississippi River and Canada. I established and wrote policies, procedures, and standard specifications for new prototype store designs (Building interior and exteriors, interior décor, and new corporate logo and sign program). I worked closely with senior management and the market research department to determine best locations for new stores. Responsibilities included reviewing and negotiating agreements with vendors, architects and design consultants and managing the overall design process. I successfully implemented a national (5,000 Stores) resigning program with new logo and corporate identification.

### **Project Engineer**

**1971 to 1975**

**Lucky Stores, Inc. - San Leandro, CA** - Planned, designed and oversaw new and remodeled retail store construction projects throughout northern California. I prepared preliminary design drawings and layouts including furniture, fixtures and equipment for use by architects and Engineers. I reviewed, qualified, and hired architects, engineers, contractors and vendors. I worked closely with the Vice President of Real Estate and various department managers to insure that design criteria was met. I met with local city planning and design and review boards as Owner's Representative for getting our projects approved. Duties included reviewing bids, site inspections, cost and quality control, delivery and installation of utility services, equipment, furniture, and equipment and writing completed project punch lists and performed one year inspections.

### **Senior Draftsman**

**1969 to 1971**

**Montgomery Ward Company, Inc. - Oakland, CA** - Space planning and design of department stores including interior color schemes, furniture fixture and equipment layouts.

### **Architectural Draftsman**

**1968 – 1969**

**Grodins of California, - Oakland, CA** - Space planning and design of specialty men's and women's stores including interior color schemes, furniture fixture and equipment layouts.

### **Architectural Representative** (First position upon college graduation)

**1968 – 1969**

**Congoleum Nairn Inc. - Kearny, New Jersey** -- Executive management training program as Architectural Representative.

### **Engineering Technician** (Part time grave yard shift while attending College)

**1966 to 1968**

**Alameda Naval Air Station - Alameda, CA** - Completed drafting assignments from engineers in the Production Engineering Department. Assignments included detail drawings of facilities and materials handling equipment.

### **Architectural Draftsman** (Part time while attending college)

**1963 – 1966**

**John F. Tulloch Company - Oakland, CA** – Architectural and engineering drafting assignments for warehouse and industrial facilities. Worked under the direction of a structural engineer.

## **EDUCATION**

- **Graduate Studies in Web Site Design and Management** **1999 to 2000**  
San Francisco State University – San Francisco, CA
- **Executive MBA Studies** **1990 to 1991**  
St. Mary's College - Moraga, CA
- **(BA) Bachelor of Arts Degree in Construction Management (DAI)** **1966 to 1968**  
San Francisco State University - San Francisco, CA

- **(AA) Associate in Arts Degree in Architecture** **1963 to 1966**  
Laney College - Oakland, CA

## MILITARY SERVICE

- **US Army** **1959 to 1962**  
Sentry Dog Handler, 8<sup>th</sup> Army and Radioman/Forward observer  
1<sup>st</sup> Howitzer Battalion, 77<sup>th</sup> Field Artillery, 1st Cavalry Division in Korea.  
Honorable Discharge with commendations.

## CERTIFICATIONS, AWARDS, LICENSES, CERTIFICATES

- **Certificate in Architectural Drafting** – Laney College – Oakland, CA **1963 to 1966**
- **General Building Contractor's License** (B Classification) California **1982 to Present**
- **General Building Contractor's License** (B Classification) Hawaii **1980 to Present**
- **Karate 2<sup>nd</sup> degree Black Belt** (Shito-Ryu Karate) **1983 to Present**

## GROUPS AND ASSOCIATIONS

- **VFW (Veterans of Foreign Wars)** Currently Senior Vice Commander **2019 to Present**
- **Shriner (Legion of Honor)** Aloha Shriners Honolulu, Hawaii **2006 to Present**
- **US Army** 1st Cavalry Division Association **1962 to Present**
- **Past President ('92-'93)** Lamorinda Sunrise Rotary Club Lafayette, California **1984 to 2004**
- **Master Mason**, Free and Accepted Masons Alameda, California **1965 to Present**

## PUBLICATIONS

### [Construction Management Made Easy](#)

**Copyright November 1998**

**Published and included in the Library of Congress 1999** - The ultimate self help guide and handbook on discovering the secrets of fast and easy do it yourself construction management for any size project.

### [Construction like Sushi](#)

**Copyright June 2011**

**Published and included in the Library of Congress 2011** - The ultimate system and reference guide on managing any size construction or improvement project while building your favorite sushi. Includes easy to use worksheets and forms.